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David Martin Agency and RJ Ahmann Company to Merge to Become Ahmann·Martin

Minneapolis, MN (December 30, 2013) – David Martin Agency, Inc. (David Martin) and RJ Ahmann Company (RJA) today announced that they are merging effective January 1, 2014, creating one of the largest independently owned risk and benefits consulting agencies in Minnesota. Operating as Ahmann·Martin, this partnership unifies two of the leading risk management and employee benefit providers in the region. As a result, Ahmann·Martin is poised to deliver unique products and services that will help clients more effectively manage and mitigate both risk and employee benefit costs.

“After months of preparation, we are excited to realize our shared vision of creating the premier provider of risk management and employee benefit services in the Midwest,” said Richard Ahmann, Property/Casualty Principal of Ahmann·Martin “Together, we will deliver unique products and services that are responsive to the needs of business owners and individuals, and do it in a more convenient, intelligent and flexible way that is customized to our clients’ specific needs.”

“By bringing two prominent brands together, we now provide our clients with an industry-leading breadth of services, not only in the employee benefit consulting industry, but also in the risk management and commercial/business insurance services,” says David Martin, Benefits Principal of Ahmann·Martin.

For more than 30 years, David Martin has established itself as a national leader in employee benefits consulting. David Martin, headquartered in Edina, MN, has received several top honors, including being named one of the *Minneapolis/St. Paul Business Journal’s* Best Places to Work and Healthiest Employer. Throughout its 3+ decades of service, David Martin has built a solid reputation for offering personalized and customized benefit consulting services at competitive prices.

For more than 55 years, RJA has established itself as a national leader in risk management solutions for business and personal insurance clients. RJA, headquartered in Eden Prairie, MN, was ranked within the top three percent of the nation’s largest insurance brokers in 2012, with more than \$135 million in annual premium. The company is a consistent innovator in protecting dozens of niche industries that require customized coverage at an affordable price.

About RJ Ahmann Company

RJ Ahmann Company is a full-service provider of insurance, employee benefits, risk management and financial services with a global reach. Founded in 1956, RJ Ahmann Company offers tailored risk management solutions for individuals, families and businesses. RJ Ahmann Company is an employee-owned, independent insurance agency and a partner of Assurex Global. For more information, visit www.rja.com.

About David Martin Agency, Inc.

David Martin Agency, Inc. is a full-service employee benefit agency providing high-level expertise and consulting services. In business since 1982, David Martin Agency areas of expertise include strategic planning, benefit plans, executive benefits, wellness initiatives, health population management, fiduciary expertise, human resources, technology, compliance and employee communication. David Martin Agency is the Minnesota partner of Benefit Advisors Network. For more information, visit www.davidmartinagency.com.

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